

Acronis Solutions For Service Providers

Acronis is a global provider of cloud and on-premise backup, disaster recovery, mobility and BYOD solutions that improve data protection, recovery time, and IT productivity. Easy to install and use, Acronis products and services are powered by the Acronis AnyData Engine, a set of unique, deep, and powerful new generation data protection technologies that capture, store, recover, control, and access data.

Acronis Backup Cloud

Acronis Backup Cloud equips service providers to quickly solve customers' data protection needs with a proven comprehensive local and cloud backup and recovery service. Service providers get a customizable, comprehensive, and reliable service for their partners and customers. Designed for service providers, this solution has zero entry costs and a per-use business model designed for growth.

It helps Service Providers to:

- **Start** quickly with zero entry costs and a per-use business model
- **Grow** the business with flexible, localized cloud services
- **Differentiate** with innovative cloud services and proven technology
- **Acquire** more customers with local and cloud backup
- **Maximize** the revenue stream with broadest platform support

Acronis Service Provider License Agreement (SPLA)

If you are a managed service provider looking to expand your customer offerings, Acronis Service Provider License Agreement provides a backup solution with low entry costs and pay-as-you-grow scalability. With the SPLA, you can license the Acronis Backup Advanced suite of products, Acronis Backup Advanced for vCloud, Acronis Snap Deploy®, Acronis Cloud Storage, and Acronis Storage Software and provide your customers with backup, deployment, and recovery as a service. With SPLA, you can improve revenues, profit margins, and customer retention.

Acronis Backup Advanced for vCloud

Designed for multi-tenant public, private, and hybrid clouds, and built for managed service providers (MSPs) and large enterprises, Acronis Backup Advanced for vCloud is a comprehensive and powerful multi-tier, multi-tenant backup and disaster recovery (DR) solution for VMware® vCloud Director®. Powered by the Acronis AnyData Engine and integrated with VMware® vCloud Director®, this solution enables cloud owners to easily deploy and configure true Backup as a Service for their cloud tenants. Using an intuitive web-based interface, cloud tenants can perform backup, file recovery, disaster recovery, and migration without any assistance.

Acronis Storage

Available to managed service providers for resale to their customers, Acronis Storage provides the most cost efficient, easy to-scale, and reliable Software Defined Storage Solution for backup and disaster recovery. Leveraging the power of the Acronis AnyData Engine, Acronis Storage helps service providers win the IaaS battle by substantially lowering their scale-out storage costs and overcoming the capital expenditure challenges of high-end storage offerings. Acronis Storage is able to utilize a mix of any industry-standard storage components and provide the appropriate redundancy and configurations to deliver a high value solution.

The Acronis logo, consisting of the word "Acronis" in a white, sans-serif font, positioned to the left of a vertical blue line.

For additional information, please visit <http://www.acronis.com>
To purchase Acronis products, visit www.acronis.com
or search online for an authorized reseller.

Acronis office details can be found at <http://www.acronis.com/company/worldwide.html>