## Acronis

# **Acronis** Cyber Disaster Recovery Cloud

Increase Your Business with a Turn-key DRaaS Solution for Service Providers

#### UPSELL DISASTER RECOVERY WITH THE FLIP OF A SWITCH

Since your client data is already being protected by Acronis software, it's easier than you think to deepen client relationships by offering disaster recovery as a service (DRaaS). Acronis' platform makes it seamless to create a comprehensive recovery solution that enables the implementation and management of systems, servers, and applications that fall under a disaster recovery (DR) scenario using the same management model. With an easy-to-use user interface, you can effortlessly automate runbooks, testing, and failover to the Acronis Cyber Disaster Recovery Cloud during a DR event.

Step 1 - Start recovery server	4 Add action ····	
Start server	MSP-k8r2w-64.mspex.com Continue if already done	<b>*</b>
Failover server	MSP-k8r2w-64.mspex.com	Add steps and actions. All actions of a step start simultaneo
	Ļ	
Step 2	4 Add action ····	
Execute runbook	My runbook	Select an action to edit its paramet
	Ļ	200203
Step 3	4 Add action ····	( <u> </u>
Manual operation	"Send a notification to the administrator about switching servers -Administrator@mail.com"	Use drag and drop to move actions and steps
	Add step	



#### PART OF ACRONIS CYBER CLOUD

Acronis Cyber Disaster Recovery Cloud is already part of Acronis Cyber Cloud. With one solution, you and your clients gain access to backup, disaster recovery, file sync and share, notarization, and e-signature services, all managed from a single console.

#### **BOOSTS SP BUSINESS**

- Better competitive positioning
- Increase client retention
- Drive an estimated 80% increase in revenue over just backup

#### SIMPLIFIES MANAGEMENT

- One user interface
- Failover automation and testing
- Low RPOs and RTOs
- Automated runbooks

### COVERS PHYSICAL AND VIRTUAL MACHINES

- Windows Server
- Linux

#### SUPPORTS VIRTUALIZATION PLATFORMS

- VMware vSphere
- Microsoft Hyper-V
- Linux KVM
- Citrix XenServer
- Red Hat Virtualization

#### MADE FOR SERVICE PROVIDERS

#### Easy, scalable management of client accounts

Improve operational efficiency with centralized, multitenant management via an easy-to-use web console.

#### Integration with PSA and RMM systems

Instantly provision services for your customers using the native integration with Autotask, ConnectWise Automate, and ConnectWise Manage.

#### Comprehensive white-labeling

Differentiate your brand so your data protection services will maintain your brand's unique look and feel.

#### Straightforward pay-as-you-go pricing

Pay only for the servers you are protecting with Acronis Cyber Disaster Recovery Cloud based on your actual usage. There are no charges for compute resources if the recovery server is not running.

#### All-in-one cyber protection solution

Enable complete end-to-end cyber protection for all data, applications, and systems in one solution, including complementing or replacing other cybersecurity solutions, with greater ease-of-use and a lower cost.

#### Disaster recovery orchestration with runbooks

Automate critical disaster recovery scenarios and ensure your systems recover in the correct order to address interdependencies between applications.

#### Under 15-minute RPOs and RTOs

Achieve both RPOs and RTOs shorter than 15 minutes\*. The Acronis RunVM engine enables best-in-class production and test failover speed, while flexible backup frequency policies lead to tighter RPOs.

#### Recovery servers RPO compliance tracking

Improve your customers' SLA compliance by defining recovery point thresholds and tracking RPO compliance in real-time via the web console.

\* The exact time required to start a copy of the VM on the Acronis cloud recovery site depends on the operating system configuration and usually varies from two to five minutes.

#### HIGHLIGHTS

#### Encrypted backup support

With Acronis Cyber Cloud, files are automatically encrypted during each step of the backup process.

## Automated testing of all key disaster recovery scenarios

Verify the integrity of your disaster recovery plans by executing runbooks in test-mode via the web console and isolating testing from the production network.

#### Disaster recovery for virtual and physical workloads

Support all popular workloads, including Windows and Linux physical servers and VMs, major hypervisors, and Microsoft business applications.

#### Local failover with Acronis Instant Restore

In the event of single server failures, you can leverage the existing on-premises infrastructure resources by spinning up any physical or virtual Windows or Linux system locally in seconds directly from the backup storage on your existing Microsoft Hyper-V or VMware vSphere ESXi host.

#### Off-site failover to the Acronis cloud recovery site

Help your customers get back to business in mere minutes no matter how severe the incident is – from single server failure to a full site outage or loss – by switching your production workloads to machines in an Acronis cloud data center.



CLOUD





TURN-KEY DRAAS SOLUTION

DISASTER RECOVERY

ORCHESTRATION

MADE FOR SERVICE PROVIDERS



VIRTUAL AND PHYSICAL WORKLOAD PROTECTION



ZERO CAPEX TO LAUNCH BUSINESS

Acronis Learn more at www.acronis.com

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