

Acronis Ultimate 365 with **Acronis** Cyber Protect Cloud

The most complete, natively integrated, 7-in-1 protection for Microsoft 365. Increase operational efficiency, simplify adding new services and meet the needs of highly regulated clients.



MSP Challenges:

- Delivering an increasing number of services to meet customer demand, close security gaps, ensure compliance, grow revenue, and stand out.
- Managing numerous vendors, contracts, products and interfaces, which adds significant overhead, complexity and cost.
- Each new service offered is less profitable, despite revenue growth.

Solution:

- Natively integrated cyber protection, which enables faster growth with superior protection and customer experience.
- Reduces overhead for each additional service, boosting profitability.

Tailor services pitched to Microsoft 365 licenses in use

Business Standard — Offer	Enterprise E3 — Offer
<ul style="list-style-type: none">• Acronis Security Posture Management• Acronis Security + XDR and MDR• Acronis Email Security• Acronis Collaboration App Security• Advanced Backup• Acronis Email Archive• Acronis Security Awareness Training	<ul style="list-style-type: none">• Acronis Security + XDR and MDR• Acronis Email Security• Acronis Collaboration App Security• Advanced Backup• Acronis Email Archive• Acronis Security Awareness Training
Business Premium — Offer	Enterprise E5 — Offer
<ul style="list-style-type: none">• Acronis Security + XDR and MDR• Acronis Email Security• Acronis Collaboration App Security• Advanced Backup• Acronis Email Archive• Acronis Security Awareness Training	<ul style="list-style-type: none">• Advanced Backup• Acronis Email Archive• Acronis Security Awareness Training

BACKUP AND RECOVERY

Protect M365 and 30+ workloads with integrated cybersecurity.

EMAIL SECURITY

Block all email-borne attacks in seconds with ease.

COLLABORATION APP SECURITY

Scan 100% of collaboration app content for threats.

EXTENDED DETECTION AND RESPONSE

Complete, natively integrated protection across attack surfaces.

SECURITY POSTURE MANAGEMENT

Manage users and proactively close security gaps centrally.

EMAIL ARCHIVING

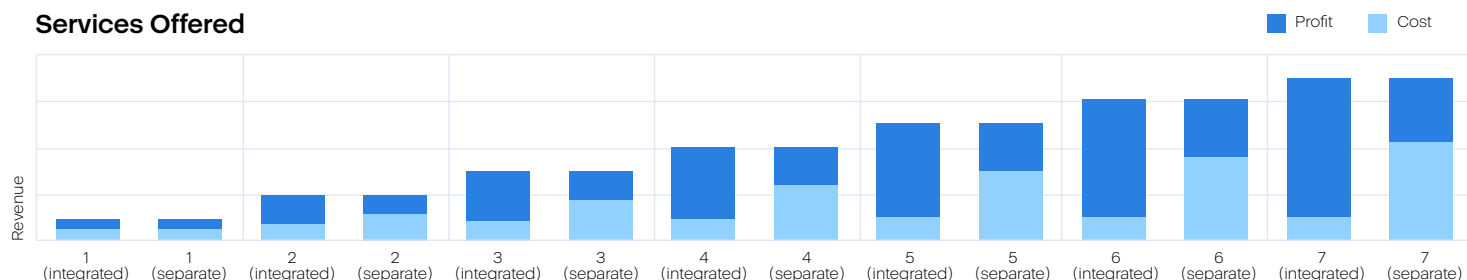
Simplify adherence to compliance regulation and simplify e-discovery.

SECURITY AWARENESS TRAINING

Improve customer security and compliance with engaging content.



Services Offered



Complete M365 protection, in a single integrated platform

Protect it ALL – confidently protect all aspects of your clients' M365 seats with natively integrated data protection, cybersecurity, posture management and security awareness training.

Fastest time to profit

Remove all barriers to product selection, contract negotiation, staff training, and client onboarding; just sell and enable services with the flick of a switch to start making money.

Most efficient management

Manage all customers and services in a single, multi-tenant platform, with less time and expertise required. Utilize natively integrated RMM / PSA or integrate with 3rd party RMM / PSA via ready-built integrations.

Complete, natively integrated 7-in-1 protection for Microsoft 365, designed for MSPs

Backup for Microsoft 365

Best-in-class, agentless, multi-tenant, cloud-to-cloud backup, designed for MSPs, including unlimited, free cloud storage. Deploy comprehensive protection for Microsoft 365 and 30+ other platforms.

Collaboration App Security

Instantly detect and eliminate malicious content in real-time, keeping your clients' collaboration tools secure and operational while gaining a new source of high margin revenue.

Security Awareness Training

Acronis Security Awareness Training (SAT), including phishing simulations, helps MSPs keep customers more secure and compliant with cyber insurance requirements, with content that is fun and easy to consume.

eXtended Detection and Response

Acronis XDR delivers complete natively integrated, highly efficient protection across Microsoft 365's most vulnerable attack surfaces, built for MSPs.

Security Posture Management

Deliver tenant-level Microsoft 365 protection, automate risk remediation, and streamline monitoring, billing, and user management through a single, multi-tenant platform.

+ Professional Services Automation

Automate ticketing, project management, time tracking and invoicing while enhancing efficiency, boosting customer satisfaction and ultimately increasing profits.

Advanced Email Security

Stop phishing and spoofing attempts, catch advanced evasion techniques and prevent APTs and zero-day attacks. Managed by email security experts who protectively manage customer email security, reducing overhead.

Email Archiving

Designed for MSPs and featuring powerful search and rapid access that simplifies client adherence to regulations including GDPR, HIPAA, NIS2 and more.

The Acronis Platform Advantage

In addition to delivering complete M365 protection, Acronis' platform enables faster growth with superior protection and customer experience across all workloads, thanks to the following natively integrated services:

- Backup for 30+ Platforms
- Remote Monitoring and Management (RMM)
- Professional Services Automation (PSA)
- EDR, XDR and MDR
- Disaster Recovery
- Data Loss Prevention (DLP)

