

# Wyman Real Estate experiences integrated prevention, detection, and response with **Acronis** Cyber Protect

Washington-based real estate firm protected by Acronis after a phishing attack and also takes advantage of patch management to prevent issues before happening

## BACKGROUND

Michael Wyman is the president and designated broker at Wyman Real Estate, which operates out of Woodinville, WA. Wyman has been an Acronis customer since 2014, when he shifted the company to go “paperless” — backing up 16 years of business records and 25 years of personal data. The company now keeps both a local backup and a copy in the cloud, protecting over 1 TB of data with Acronis.

Wyman recently noticed the newer cybersecurity features integrated into Acronis’ solutions — namely anti-malware protection, vulnerability assessments, and patch management.

## THE CHALLENGES

Despite already having a “top-of-the-line” antivirus program installed, Wyman recently experienced two events that could have ended in disaster.

First, he fell victim to a phishing hack. “A few months ago, I opened an email in Outlook that I thought was from HP — it was so convincing,” Wyman recalls. “Even though I did not click on any links, I could tell as soon as I opened the email that malicious code was being executed.”

Second, Wyman realized he was unaware of existing vulnerabilities in his IT environment. When he ran Acronis’ vulnerability assessment tool, he found that two patches were immediately needed — one for Chrome and another for Windows. “I had no idea, as my other software didn’t mention this!”



# Acronis

## KEY CHALLENGES

- Managing a paperless office in the real estate industry
- Protecting against malware
- Proactive patching critical applications and systems

## KEY REQUIREMENTS

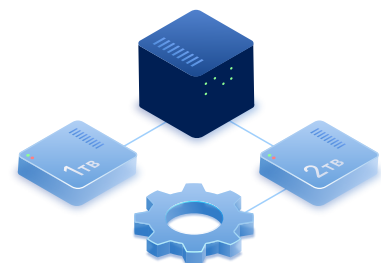
- Support for local and cloud backups
- Integrate antimalware
- Integrated vulnerability assessment and patch management

## PROTECTED RESOURCES

- 3 computers
- 1 TB

## KEY BENEFITS

- Phishing attack stopped immediately and infected files restored
- Chrome and Windows updates detected and patched proactively
- improved RTO by nearly 30%



## THE SOLUTION – ACRONIS CYBER PROTECT

Acronis Cyber Protect delivers a unique integration of data protection and cybersecurity in a single solution, powered by machine intelligence. It supports backup and recovery for more than 20 virtual, physical, and cloud platforms, including Microsoft 365. Additionally, the solution has integrated, threat-agnostic anti-malware capabilities that leverage backup data to improve detection rates and avoid false-positives.

Enriched with next-generation, full-stack anti-malware protection and comprehensive-yet-simple protection management tools (like vulnerability assessments and patch management), Acronis Cyber Protect empowers small businesses to obtain prevention, detection, response, recovery, and forensic capabilities in an easy and efficient way. Since all these capabilities are delivered and managed through a single console, it eliminates the increased complexity and cost caused by relying on multiple vendor solutions — saving on licensing, deployments, testing, and training.

## THE BENEFITS — PREVENTION, DETECTION, AND RESPONSE

Wyman quickly recognized that Acronis Cyber Protect, as an integrated data protection and cybersecurity solution, could address the challenges he was facing.

The phishing scare was no match for Acronis' solution, according to Wyman: "In the blink of an eye, an Acronis message popped up stating that the infected program had been terminated, and that 14 files in Outlook had been affected and were being restored. After restarting my computer and running several second-

opinion scans with different antivirus programs, we concluded there were no malicious files on my machine. Interestingly, Acronis detected this breach while my previous antivirus program did not."

Acronis' vulnerability assessment capabilities, meanwhile, enabled Wyman to find and plug two security gaps before disaster struck. "Acronis detected the Chrome and Windows vulnerabilities, and immediately ran updates for each. Both were patched and fixed."

"I immediately renewed and upgraded my Acronis subscription so that two additional computers could be protected. Acronis has earned my everlasting loyalty, and I'll be using its products until the day I die. Thank you!"

**Michael Wyman, President and  
Designed Broker, Wyman  
Real Estate**

These experiences were enough to convince Wyman of the value that an integrated approach delivers. "I immediately renewed and upgraded my Acronis subscription so that two additional computers can be protected. Acronis has earned my everlasting loyalty, and I'll be using its products until the day I die. Thank you!"

## ABOUT ACRONIS

Acronis unifies data protection and cybersecurity to deliver integrated, automated [cyber protection](#) that solves the safety, accessibility, privacy,

authenticity, and security ([SAPAS](#)) challenges of the modern digital world. With [flexible deployment models](#) that fit the demands of service providers and IT professionals, Acronis provides superior cyber protection for data, applications, and systems with innovative [next-generation antivirus](#), [backup](#), [disaster recovery](#), and [endpoint protection management](#) solutions.

[Founded in 2003](#) and with dual headquarters in Switzerland and Singapore, Acronis is a global organization that is trusted by 100% of Fortune 1000 companies. Learn more at [acronis.com](#).