

Frequently Asked Questions

1. What is the purpose of this meeting?

The Acronis Partner Advisory Board meeting is a carefully curated event designed to unite industry leaders, partners, and Acronis executives in the enchanting setting of Phuket. The purpose is to engage in meaningful dialogues about the future of cybersecurity, address the challenges of digital transformation, and explore innovative product roadmaps. This meeting offers a platform to share insights, discuss emerging threats and best practices, and collectively shape the strategic direction of the cybersecurity industry.

2. Who can I expect to meet at this event?

You can expect to meet a vibrant community of cybersecurity experts, including Acronis executives like Pasha Ershow, SVP, APJ & MEA Sales and Global Channel, and Ezequiel Steiner, CEO of Acronis. Additionally, there will be industry leaders, Acronis partners, and peers from various sectors, all sharing a common goal of driving forward the cybersecurity landscape. It's a fantastic opportunity to network, learn from peers, and gain insights from seasoned professionals in a collaborative setting.

3. What does Acronis expect from my participation?

Acronis values your expertise and insight and expects your active participation in shaping the future of cybersecurity. Your engagement in discussions, feedback on product roadmaps, and insights into customer use cases are crucial. Acronis aims to foster a collaborative environment where every participant contributes to strategic discussions, helping to drive innovation and market success for both Acronis and its partners.

4. Why do I have to pay for my flight?

Acronis is committed to delivering an exceptional Partner Advisory Board meeting, focusing on enriching content, engaging discussions, and exclusive networking opportunities. By asking attendees to cover their airfare, we can allocate more resources to enhance the overall event experience, including premium accommodations, comprehensive local transport, and a range of curated activities. This policy ensures that every aspect of your stay in Phuket is nothing short of remarkable, allowing us to focus on providing a memorable and impactful gathering for all participants.

5. Do I have to stay for all 3 days?

Absolutely, I strongly encourage you to stay for the full three days! Each day is designed to offer unique and valuable experiences, from insightful discussions and networking opportunities to engaging social activities. Staying for the entire event ensures you won't miss out on any of the transformative sessions we have planned. It's the perfect blend of professional growth and leisure in the picturesque setting of Phuket.

6. Will I be able to bring my family/friend along?

Yes, please do bring your family or friend to enjoy the splendor of Phuket! While the Partner Advisory Board events are exclusive to participants only, your companions can indulge in the resort's amenities and the island's attractions. Please note that additional room costs and incidentals will be at your own expense, but it's a wonderful opportunity to combine business with pleasure and make lasting memories.

7. I would like to extend my stay in Phuket, is that possible?

Absolutely! We'd be happy to help you extend your stay in Phuket to enjoy more of this beautiful island. We can contact the hotel directly and inquire about extending your current reservation (subject to availability). Please note that any additional nights will be at your own expense.

8. Will Acronis cover my travel insurance cost?

Travel insurance will not be covered by Acronis. We recommend arranging your own travel insurance to ensure you have the coverage that best suits your needs. Consider factors like the trip duration, activities planned, and your desired level of protection (medical expenses, trip cancellation, etc.).

9. When should I make my flight arrangement?

We'll be sending out a comprehensive travel guide in the coming weeks that will include important details and optimal flight timing, ensuring your travel plans align seamlessly with the event schedule.

10. What other expenses do I have to cover on my own other than flight?

Acronis will cover the core program expenses to ensure a productive and enjoyable experience. This includes your accommodation during the event dates, meals included in the agenda, and any transportation required for business activities.

However, there are some additional expenses you'll be responsible for:

- Personal expenses: This includes anything outside the program schedule, such as meals not included in the itinerary, souvenirs, minibar charges, and entertainment.
- Travel insurance: As mentioned earlier, travel insurance is recommended and will be at your own expense.
- Flight costs: We'll advise on the optimal booking window in our upcoming travel guide, but the flight itself will be your responsibility.
- Any additional night stay: If you choose to extend your stay in Phuket beyond the program dates, any additional accommodation will be at your own cost.

11. Will Acronis arrange for my travel visa application?

Visa applications typically require your physical passport, it's most efficient to handle them through your home country's embassy or consulate. While Acronis is unable to directly arrange your travel visa to Thailand, we're happy to assist in the process! We can definitely help by providing you with supporting documents to strengthen your application such as; an official invitation letter from Acronis outlining the purpose of your trip. Any other relevant documentation required by the Thai embassy/consulate (confirmation of your stay, proof of business affiliation, etc.).

12. I have a dietary restriction, who can I inform?

Acronis will be working with hotel and restaurants to work on menus that exclude any items you're allergic to. In the detailed travel guide we'll be sending soon, you'll find the contact information for a specific person who can address any further questions or preferences you might have regarding your dietary needs.

13. Can I opt out of the social activities on Day 3?

We hope you can join all the social activities planned, as they are integral to the event's experience, offering unique opportunities to bond with peers and enjoy Phuket's local culture. However, we understand personal preferences and commitments, so please let us know if you need to opt out of any activities, and we will make the necessary adjustments.