

**Acronis**

Extranet Systems saves 50% on Microsoft backup by switching to **Acronis** Cyber Protect Cloud

Global IT infrastructure consultancy and managed service provider helps clients recover their Microsoft 365 data in just a few clicks.

Extranet Systems is reputable in their reliable IT infrastructure and support to a diverse client base across APAC and EMEA. As part of their commitment to continuous improvement, Extranet Systems continuously refines its technology to ensure clients benefit from both advanced protection and operational simplicity.

Anthony Farrugia, Business Operations Manager at Extranet Systems, led the initiative to find a more intuitive and robust backup solution. While the previous system met core functionality requirements, its rigid configuration processes created unnecessary overhead. After evaluating several leading options in the market, the team selected Acronis Cyber Protect Cloud for the solution's ease of use and single pane of glass management portal.

THE SOLUTION

Acronis Cyber Protect Cloud for Microsoft 365 backups.

THE IMPACT

- 50% cost saving compared to the previous backup solution.
- Reduces the volume of support calls.
- Increases client efficiency by empowering them to recover data themselves.
- Improves data protection across client Microsoft 365 environments.

KEY CHALLENGES:

- The previous Microsoft 365 backup tool featured rigid configuration processes that hindered operational efficiency.
- Growing demand for a more responsive and self-service approach to data recovery.
- Lack of consistent performance from alternative products.

KEY REQUIREMENTS:

- A cost-effective, scalable backup platform with strong Microsoft 365 integration.
- Clear configuration for backing up Microsoft 365 data.
- User-friendly management portal.
- Flexible retention policies, including infinite retention to suit various compliance needs.

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“In terms of efficiency for our clients, they no longer need to reach out to us and go through a cumbersome process. They can go into the Acronis portal and restore data easily, without exorbitant costs.”

Anthony Farrugia, Business Operations Manager, Extranet Systems

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Learn more at
www.acronis.com

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