

Browns Hill Engineering and Controls accelerates infrastructure deployment with **Acronis** Cyber Frame

Setup time per VM is 3x faster than Azure

Browns Hill Engineering and Controls helps water, wastewater, municipal and industrial clients manage critical infrastructure. As it evaluated alternatives to VMware and traditional cloud platforms, the company chose Acronis Cyber Frame to simplify management and speed deployment.

THE SOLUTION

Browns Hill uses Acronis Cyber Frame to test and deploy Windows and Linux virtual machines, networking, remote access, security controls, backup and application hosting. Integrated with the broader Acronis platform, it lets the company manage infrastructure, backup and security from a single portal. Browns Hill is also evaluating Acronis Cyber Frame for hosted virtual machines, SCADA systems, web applications and future managed infrastructure services.

THE IMPACT

- Reduced infrastructure setup time, with Acronis Cyber Frame Cloud deployments completed up to 3x faster than comparable Azure environments per VM.
- Simplified operations through centralized, single-portal management.
- Established a replacement path for VMware-based infrastructures.
- Reduced complexity by integrating infrastructure management with backup and security services.

KEY CHALLENGES:

- Rising VMware licensing costs and complexity.
- Time-consuming deployment and management of cloud infrastructure.
- Multiple tools required to manage infrastructure, backup and security.

KEY REQUIREMENTS:

- A viable alternative to VMware environments.
- Faster infrastructure deployment and onboarding.
- A scalable platform for hosted and client-managed infrastructure services.



“Acronis Cyber Frame gives us single-portal management, a replacement path for VMware, integration with our broader security suite and less complexity across infrastructure and security management. Those benefits matter more than any single cost-saving statistic.”

— IT technician at Browns Hill Engineering and Controls