

# Dallas Stars Scores Infrastructure Hat Trick with Acronis Cyber Backup and **Acronis** Cyber Disaster Recovery

NHL team consolidates multiple vendors, adds protection for workstations and Microsoft 365, and saves money by cancelling third-party colocation

## BACKGROUND

The Dallas Stars (“the Stars”) are a professional ice hockey team based in Dallas. They compete in the National Hockey League (NHL) as a member of the Central Division of the Western Conference.

The team was previously using Veeam for on-site backup and off-site recovery of its Hyper-V server infrastructure. CloudBerry was being used to back up unstructured data. Both solutions were being provided by a local managed service provider (MSP). Additionally, the Stars leased colocation space in a third-party data center for disaster recovery.

## THE CHALLENGES: UNINTEGRATED SERVICES, NO WORKSTATION PROTECTION, MOVING TO MICROSOFT 365

The Stars had several challenges that caused them to rethink their backup/recovery and disaster recovery strategy which ultimately led them to choose Acronis. First, none of the team’s existing solutions were protecting its nearly 200 workstations. Second, there were ongoing reliability issues with CloudBerry, particularly getting the data off-site each day. Third, the Stars were paying a separate monthly lease for colocation space for disaster recovery. Fourth, none of the existing solutions were integrated, so administration and reporting was inefficient. Finally, the team had recently moved to Microsoft 365, and neither Veeam nor CloudBerry had a good solution to back up this cloud workload.

## KEY CHALLENGES

- Managing two, unintegrated backup vendors
- No protection for workstations or Microsoft 365
- Disaster recovery was separate

## KEY REQUIREMENTS

- Protect all devices and data
- Single pane of glass for easy administration
- Consolidate vendors to gain operational efficiencies

## PROTECTED RESOURCES

- 194 workstations
- 314 Microsoft 365 mailboxes
- 44 servers
- 193TB

## KEY BENEFITS

- A single console for all services
- Expanded cyber protection for workstations and Microsoft 365
- Cost savings by cancelling colocation lease

According to Matt Keller, IT Director, "Being able to manage all devices and data types from a single pane of glass was our biggest objective."

### THE SOLUTION: ACRONIS CYBER BACKUP AND ACRONIS CYBER DISASTER RECOVERY

With hybrid cloud backup capabilities and support for more than 20 virtual, physical, and cloud platforms, including Microsoft 365 – all managed through a single console – Acronis Cyber Backup was an ideal solution for the Stars. Built-in AI-based anti-ransomware and anti-cryptojacking technology was an unexpected but most welcome benefit.

Acronis Cyber Backup allows the Stars to recover individual files, application data, or a machine's entire hard drive, all in a few clicks from a single backup solution. Moreover, through the same console, the Stars could enable and manage Acronis Cyber Disaster Recovery.

### THE BENEFITS: OPERATIONAL EFFICIENCIES WITH ADDED CYBER PROTECTION

Acronis was able to address all of the challenges the Stars faced. Namely, the team went from having two, different backup vendors with solutions that were not integrated, no protection for workstations or Microsoft 365, and a separate colocation facility for disaster recovery to a single vendor that protected all its devices and data within a single pane of glass. At present, the team is protecting 193TB with Acronis across 194 workstations, 44 servers, and 314 Microsoft 365 mailboxes. Keller added, "we were able to get rid of the colocation facility and move to the Acronis cloud, which had operational and financial benefits." The entire migration process took about a month.

Keller continues, "Acronis' focus on cyber protection is strongly aligned with our priorities. We sleep better at night knowing that Acronis is now protecting all our data and infrastructure, especially those workstations being used by staff required to work from home presently. We are quite pleased to have Acronis as our Official Partner and Provider of Cyber Protection Solutions.

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**Matt Keller,  
IT Director**

### ABOUT ACRONIS

Acronis unifies data protection and cybersecurity to deliver integrated, automated [cyber protection](#) that solves the safety, accessibility, privacy, authenticity, and security ([SAPAS](#)) challenges of the modern digital world. With flexible deployment models that fit the demands of service providers and IT professionals, Acronis provides superior cyber protection for data, applications, and systems with innovative [next-generation antivirus](#), [backup](#), [disaster recovery](#), and [endpoint protection management](#) solutions. With award-winning

[AI-based antimalware](#) and [blockchain-based data authentication](#) technologies, Acronis protects any environment – from [cloud to hybrid to on-premises](#) – at a low and predictable cost.

[Founded in Singapore](#) in 2003 and incorporated in Switzerland in 2008, Acronis now has more than 1,500 employees in 33 locations in 18 countries. Its solutions are trusted by more than 5.5 million home users and 500,000 companies, including 100% of the Fortune 1000, and top-tier professional sports teams. Acronis products are available through 50,000 partners and service providers in over 150 countries in more than 40 languages.