

# Disaster Recovery





Acronis enables you to deliver scalable, multicloud recovery services that support modern cyber resilience strategies.

Right-sized tiers for any client

Cold, Warm (coming soon) and turnkey options cover low-cost protection through sub-15-minute SLAs. One console, any budget.

Fastest recovery

Backup, cybersecurity, and DR share one agent and management portal, so failover starts in clicks and data stays in sync.

Efficient delivery for MSPs

Multitenant portal, pay-as-you-go billing, and open APIs cut service overhead and raise margins.



Acronis

## At a glance

- All-in-one platform: Backup, cybersecurity and disaster recovery from a single agent and UI.
- **Different clouds for different customers:** choose Acronis Cloud for turnkey recovery or Microsoft Azure for enterprise-grade infrastructure and customizations.
- Two DR types for Azure: Cost-efficient Cold DR and near zero RTO Warm DR (coming soon).
- 50+ Acronis data centers and 70+ Azure regions help meet data sovereignty rules.
- Pay-as-you-go pricing You only pay for consumed storage and compute.

#### Disaster recovery options

Not all customers need the same DR plan. Pick the right target from the Acronis console.

- Acronis Cloud Simple turnkey DR; no custom setup.
- **Hybrid Cloud** Keep sensitive data under control.
- Microsoft Azure Cold DR: Lowest cost; pay for compute only in a disaster.
- Microsoft Azure Warm DR: Fast failover with near-zero RTO (coming soon).



### **Acronis Disaster Recovery capabilities**

#### General features (all DR targets)

- Single console and agent for backup and DR.
- Drag-and-drop runbooks automate failover.
- Test failovers with AI screenshot validation.
- Incremental failback workloads keep running while data syncs.
- Multiple connectivity options: Site-to-site or point-to-site VPN, IPsec multisite VPN.
- Support for 20+ physical, virtual, and cloud workloads.
- Point-in-time recovery for any past backup.
- Failover to a malware-free point to avoid reinfection.
- One-click failover with Acronis EDR / XDR.
- Real-time DR dashboard with RPO-compliance tracking.
- Encrypted-backup support with AES-256.
- Credential Store keeps passwords for encrypted backups.

#### **Exclusive to DR to Azure**

- Cold DR tier: store backups, pay for compute only in a disaster.
- Warm DR tier: Incremental backup replication to Azure warm storage for near-zero RTO (coming soon).
- Failover from existing backups stored in Azure, Acronis Cloud or partner-hosted storage.
- On-demand workers no always-on appliances.
- Customers retain full control over Azure networking and connectivity, with the flexibility to leverage native Azure platform capabilities or bring their own custom solution.
- Flat per-workload price, direct backups to Azure license included.

## Why MSPs choose Acronis

- Single stack reduces costs with fewer tools, less training and lower billing overhead.
- Integrated solution cuts recovery time.
- Easy DR upsell with managed backup services.
- Prevent ransomware risk before failover is needed with integrated endpoint security.
- Pay only for what you use: storage (GB) and compute (vCPU / RAM hours).
- Azure CSP partners can grow Azure consumption and margin.
- Compliance-ready: ISO 27001, SOC 2, HIPAA, GDPR and PCI DSS aligned. AES 256 encryption at rest and in transit. Tier IV and Tier III data centers with 99.9 % availability SLA.

Acronis Disaster Recovery adds powerful disaster recovery capabilities to Acronis Cyber Protect Cloud. It's an industry-first integration that enables service providers to deliver cybersecurity, data protection, file sync and share and endpoint management services through one integrated solution.

